

Seat No.	
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B.B.A. (Part - III) (Semester - VI) Examination, April - 2015
FOUNDATIONS OF HUMAN SKILLS
Sub. Code : 43966

Day and Date : Saturday, 11 - 04 - 2015

Total Marks : 40

Time : 12.00 noon to 2.00 p.m.

- Instructions :**
- 1) All questions are compulsory.
 - 2) Figures to the right indicate full marks.

Q1) How Analytical skills is important in decision making? Explain the different methods used to develop decision making skills. **[14]**

OR

Define "Personality. Describe Erickson's Eight life stages through which personality is developed.

Q2) Write short answers (any two) **[16]**

- a) What is stress? What are the causes its effect and how it can be managed?
- b) Write in detail your career options after BBA.
- c) What is 'Internal Locus of Control' and 'External Locus of control'?
- d) Discuss the concept of Interpersonal skills. Explain any three methods used to develop interpersonal skills.

Q3) Write short notes (any two) **[10]**

- a) Career stages.
- b) Leadership skills.
- c) Critical Thinking skills
- d) Problem solving style

